

6 *Graco* news 2010



NEW!

Thermolazer™
most innovative
line striper to date



MAX IN DUBAI



BATIMAT
'world's leading
construction exhibition'



No job is **too BIG** for
the **GH™ 833 Big Rig!**



Contractor *Club* 

Dear Newsreader,

A new year has arrived and I wish you all a healthy and prosperous 2010.



We are leaving a challenging and difficult year behind us. However, 2009 was also a year that Graco invested in new products and programs. We believe in the future, in new products to make your job easier, more professional and to adapt to new applications, and we will continue down this road in 2010.

In this edition, you can read about our latest product, launched in December 2009 at our European Headquarters: the ThermoLazer™, a thermoplastic line striper. It has been a very successful launch. The next generation of thermoplastic stripers is heading for the streets!

In our success story, we share the experiences of our Italian distributor LeSas, who used an innovative system designed and built by themselves to paint a new tunnel linking Parma and the Fassa Valley. To complete this job, they relied on Graco's biggest Hydraulic Airless Sprayer: the GH833™.

Read more about our Contractor Club and events. We look forward to welcome you to one of these activities.

Enjoy the first 2010 edition of this Newsletter. The next edition, with more exciting new products, will be available in March.

A handwritten signature in black ink, appearing to be 'E. Falcomer'.

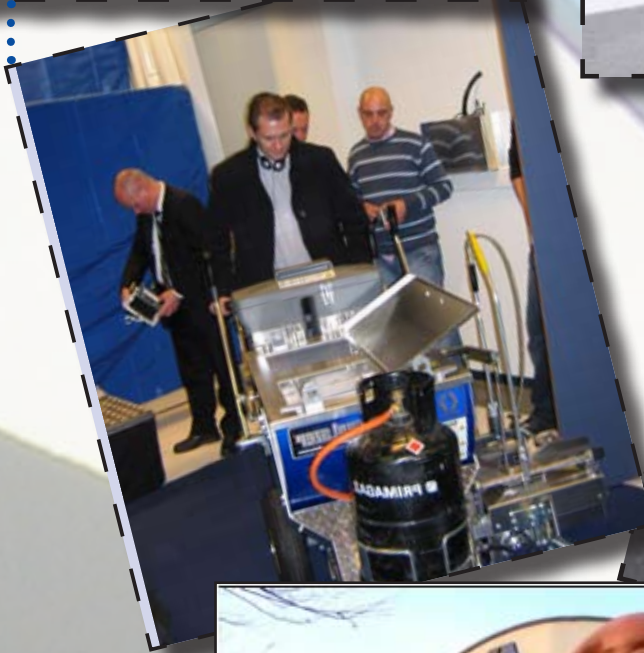
Eva Falcomer,
Editor CED Newsletter



2009, an Eventful Year!



*Thermolazer™
Launch - December 2009*



*Video:
Launch-event*

THERMOLAZER™

Many of the thermoplastic stripers in use today are hard to manoeuvre, create fatigue and lack the features necessary to improve productivity.

Today's contractors demand professional equipment that will get the job done fast and at the highest quality. Graco now has the answer; **the Thermolazer™**



The ThermoLazer features the first ever ride-on solution with the capability to connect to a Graco LineDriver™

This provides superior handling, improved line quality and increased productivity. With the LineDriver attached, the user is less fatigued and will get the job done faster. This unit is the first striper with dual rear wheels and a single front caster wheel that provides an EasyGlide™ handling. It makes turning very light and easy.

Graco innovation doesn't stop there... we have also added several other features like the SmartDie™ Screed Box that allows quick and effortless line width changes, without tools. The Double Line screed box even stripes double lines.

The HighCap™ Hopper System has a capacity of 135 kg for fewer refills. It gives the ability to stripe small intersections without refilling.

Find out more about this product





Materials & Applications

Parking lots, pedestrian crossings, signs, junctions & central reservations, bike paths, airports, drive-through areas ... no problem.

The ThermoLazer has been designed to melt down and apply almost all thermoplastic marking materials, alkyd as well as hydrocarbon in bags and/or blocks.

Using stencils allows you to draw legends, stop and warning signs.



NO JOB IS TOO BIG FOR THE GH™ 833 BIG RIG!

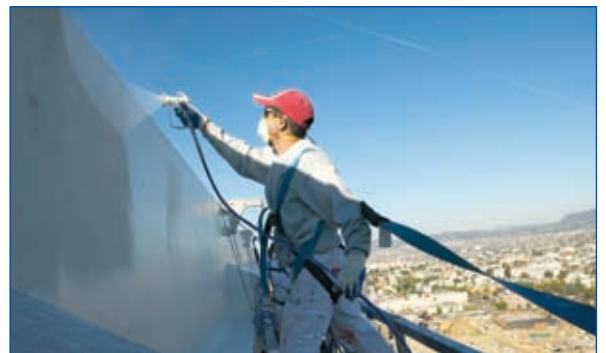
If the GH™ 833 Big Rig can handle a stadium roof, it can handle all of your professional needs. Contractors who are in need of innovation, power and performance will find all they are looking for right here.

With 15 litres a minute, 280 bar maximum pressure and a tip size up to 0.065", this Gas Hydraulic Airless Sprayer gives you all the power and speed you need.

Even tough-to-spray materials are no problem for the GH™ 833 Big Rig. The Direct Immersion Kit is designed to fulfil the needs of high production professional contractors.

Read more about the features and technical specifications in the GH833 leaflet.

Find out more about this product



GH™ 833

A new tunnel linking Parma and the Fassa Valley, in Trent, has recently opened: the thousands of tourists that always crowd the Parma Valley will finally profit from the long-awaited bypass of Moena, one of the most beautiful villages of the Dolomites, currently literally choked by traffic.

A NEW LINK BETWEEN PARMA AND THE VAL DI FASSA

The company Le Sas was given the important and challenging task of building a paint system, later used by the company Zeni paints of Trent, used to paint the tunnel. For such a structure, even the paint was beyond the most advanced parameters in Europe and at the same time, the job had to be completed in record time.

Le Sas was able to resolve these issues through an innovative system, designed and built entirely at the company.

System operation

A truck was equipped with a tank of 5000 litres of paint and a series of automatic equipment. The coating, pumped from the tank was compressed by the GH 833 sprayer up to 280 bar in all distribution equipment such as pipes, manifolds, filters, spray nozzles, guns and tips and was perfectly applied to surfaces without the classic overspray mist, typical of traditional spray applications.

Automatism

- Automatic positioning of the hydraulic spraying “arm” by means of a computerized laser reader.
- Automatic adjustment of the distance.
- Automatic triggering of spray guns. A special pneumatic unit, activated from the driver’s cab of the truck, controls the automatic self-controlled guns.

Economic Benefits

The system provides a very high daily production rate in addition to minimising rationalisation and optimisation of downtime (washing, cleaning and maintenance).

Guaranteed minimum rate of application: 3 km/h
Surface coated in one paint passage: 2m 50.

A practical example: this truck equipped with this paint system can paint the same surface as a football pitch amounting to about 7,500 square feet in just 60 minutes.

Le Sas 

MAX IN THE MIDDLE EAST

Airblast B.V, a CED distributor in the Middle East has launched a programme of open days in the Middle East to promote Graco products.

Dubai was well attended by local contractors from the coating and painting sectors.
The open days in Dammam, Saudi Arabia, took place at the Carlton Hotel.



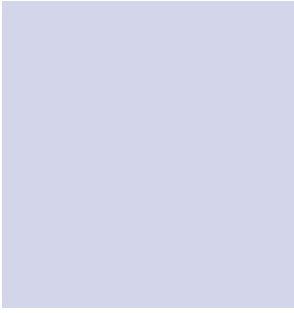
MAX IN EUROPE



- See, Feel & Try
- New Products
- Demonstrations
- Game



CONTRACTOR LAUNCH TOUR '09



**CLICK HERE
TO FIND OUT
ABOUT OUR
EVENTS**





Batimat is a leading construction exhibition in the world. Graco exhibited at the fair in Paris from 2 to 7 November, where all new 2009 products such as the Platinum range, the TurboForce HVLP range and the FinishPro range (our electric Air-Assisted Airless sprayer with on-board air compressor), were presented.

We were happy to welcome many visitors to the booth, where we were able to demonstrate our new sprayers. The France CED sales team were available to answer questions and advise visitors.

Visitors to the exhibition also had the possibility to experience our Graco Challenge, our online internet game and to get to know more about the programmes available such as the Newsletter and the "Recommend a Friend" programme.



Farbe Paint - Finishing & Facade 2010 Munich, Germany

Also this year we will attend to the most important fairs like the **Farbe Paint - Finishing & Facade 2010** in the new Munich Trade FairCentre from **24 to 27 March 2010.**

We would like to welcome you at our stand. Please come and visit us!

GRACO STAND - HALL A6 - BOOTH 211



see: www.faf-munich.com
for more information.

JOB OF THE MONTH

Be creative and WIN A CONTRACTOR CLUB T-SHIRT FOR FREE!

To all Painters and Plasterers,

Win the Job of the Month contest!

How to apply?

WHAT YOU NEED:

A Graco unit, a photographer, a camera, a nice location and some posing talent.

WHAT YOU HAVE TO DO:

Take a nice picture/video and show your Graco unit used in a special way.

Be original and inventive; In short: amaze us with your talent in creativity and photography or film footage.

Send your entry to newsletter@graco.be with your name and address.

WHAT CAN YOU WIN?

A Contractor Club T-shirt for free!

Your picture will be published in our next Newsletter!

Don't let this opportunity pass!

YOUR OPINION COUNTS!



Our Newsletter Survey is still up and running

We already received a lot of surveys back from you, our Newsreaders. Unfortunately we cannot always deliver the exclusive Contractor Club T-shirt as the address is often incomplete or incorrect.

!! Be attentive to complete this survey correctly with:

YOUR NAME, COMPANY, ADDRESS, CITY, EMAIL, PHONE NUMBER ETC.

*Your opinion & questions are valuable for us.
Keep on writing.*



Discover

the new home page on www.contractorclub.eu
It now offers clear links to our 3 programs:

- Recommend a friend
- Newsletter
- The Graco City with the Graco game





GRACO N.V.

Fluid Handling Solutions • Industrierrein Oude Bunders • Slakweidestraat 31 • B-3630 Maasmechelen

Tel. (32) 89 770 700 • Fax (32) 89 770 7 • www.graco.be (Europe)